

Dave Nolby, CSPO

Business Coach | Mentor | Advisor

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SUMMARY

Helping Businesses Grow Through Innovation and Strategy

A seasoned Business Coach and Advisor with over 20 years of experience guiding leaders and businesses towards sustainable growth. Proven ability to transform business ideas into actionable strategies, develop high-performing teams, and optimize operations for measurable results.

SPECIALIZING IN

- Ideation & Business Start-Ups
- Business Strategy/Planning
- Develop AI-driven strategies
- General Management
- Team Collaboration & Coaching
- Project Planning & Timeline Management
- Process Improvement & Optimization
- Business & Digital Transformation
- Marketing & Analytics
- Business Development

HOW I EMPOWER BUSINESSES

- **Clarity & Action:** I help you translate vision into clear, actionable plans, driving results.
- **Leadership Excellence:** Develop confident leaders with strong decision-making skills for peak performance.
- **Streamlined Operations:** I optimize workflows for efficiency and sustainable growth.
- **Scalability & Growth:** Foster the development of scalable models and strategic partnerships.
- **Focus & Accountability:** Implement frameworks to ensure goals are met effectively.

LEADERSHIP APPROACH

- **Collaborative & Innovative:** I build strong relationships and foster open communication to achieve company goals.
- **Flexible & Adaptable:** I tailor my approach to your unique needs, ensuring alignment with your vision.

RESULTS-DRIVEN TRACK RECORD

- Led project teams from concept to completion, securing funding and overseeing successful mergers.
- Increased operational efficiency and expanded revenue for small businesses.

"It's not about ideas. It's about making ideas happen."

- Launched and managed a profitable Global Delivery Center, boosting productivity and reducing costs.
- Scaled startups by designing effective systems and mentoring leaders to achieve growth.
- Delivered business transformations with measurable savings and improved productivity.
- Developed frameworks for digital transformation and strategic planning.
- Saved companies millions through process improvement initiatives.
- Designed future products and services, managing successful client projects and growth plans.
- Developed intellectual property and curriculum for learning and development.
- Successfully managed client relationships, operations, and secured funding for a Software Development practice.
- Implemented projects for over 100 Fortune 1000 clients.

METHODOLOGY & TOOLS

- **Personalized Approach:** Tailored coaching based on your specific needs.
- **Modern Solutions:** Leverage cutting-edge tools like AI-driven strategies and cloud-based collaboration.
- **Holistic Growth:** Promote a culture of productivity across marketing, sales, and operations.
- **Scalable Strategies:** Develop sustainable, scalable business solutions.
- **Digital Transformation:** Provide strategic guidance to elevate your digital presence.

COMMITMENT TO LEARNING

Certified in...

- Agile Foundations
- Digital Transformation
- Generative AI & GPT
- Lean Six Sigma
- Creating IT Strategy
- Product Management
- Software Development Life Cycle
- RPA, AI, and Cognitive Tech for Leaders
- Priority Management
- Unconscious Bias
- Sales Foundations
- UX Design Essentials
- UX Foundations: Storytelling

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